

# Diversified client base. *GOOD CASH FLOW.* Dominant market player. *HUGE POTENTIAL.*

One of a kind outdoor fabric business going beyond your new-business expectations

**Specialising in outdoor fabric fabrication, this South Island based opportunity offers regional dominance, an established ever-expanding client base, and significant capacity for future growth.**

The business' core operation centres on the sale, repair and hire of quality outdoor fabric products. It's a niche market which touches on a range of industries including transport, marine, commercial, residential and rural. Examples of its end products include -

- Truck curtainsiders (new and repairs)
- Boat and Marine work
- Sun Shade Structures & Marquees
- Awnings for Buildings or for Caravans
- Tarpaulins (all shapes and sizes)
- Outdoor Furniture covers
- Trampolines

It operates across the top of the South Island and is by far the dominant regional player in terms of client base, production capacity, completed projects, professionalism and all other relevant categories.

Because of the products broad range of applications the business' client base is equally diversified, ranging from the general public and kindergartens to large commercial and government operations.

Located in a small coastal city at the top of the South Island, the business operates from two adjacent sites in a light commercial area. The first site is leased and contains the main building and workshop – extension of the lease is available. The other site is used for the tarpaulin hire service with the freehold available in addition to the asking price.

**ESTABLISHING SATELLITE OFFICES IN OTHER MAJOR POPULATION CENTRES IS A REAL POSSIBILITY FOR THE BUSINESS GOING FORWARD.**



In terms of lifestyle you'll be living in a coastal city with plenty of services and facilities, also known in New Zealand for receiving the highest number of sunny days each year. Its significant migrant population is part of a wider welcoming community and you'll be close to the hinterland and scenic National Parks.



Asking price: \$1.1 million + SAV + Freehold Optional • NZ South Island • Code: NZ19-072

Contact Buyer Enquiry Centre  
+64 9 414 6082

